

ROADWORKS

CLIENT: Confidential High Tech

PROJECT: Roadworks Upgrades

SERVICE: Estimating Support

PROJECT COST: \$5m

PROJECT TIMELINE: 2013 – 2014

COMPLETION DATE: 2014



BACKGROUND

City mandated conditions on the client's development project to include roadway improvements.

CHALLENGE

1. Some of the conditions were included in larger projects bid directly by the City. The Client required a budget to negotiate a fair contribution to the City Contract.
2. The Client contracted directly for roadworks and required estimating advice through the contract including a final estimate on which to negotiate with the Contractor.

General challenges were working with the client and the city simultaneously, and facilitating the process to accurately predict outturn costs.

SOLUTION

For the first challenge, an estimate was developed based on contract drawings and computed using quantity take off and unit rates. PlanB assisted in negotiations with the City and agreement was reached as to the value of the Client's contribution, allowing the contract to be put out to bid.

For the second challenge, PlanB reviewed the Contractors submitted costs and negotiated corrected quantities and reduced rates where appropriate allowing agreement of final sum with the contractor.

SO WHAT

PlanB's contribution assisted in a smooth negotiation, negotiating from a position of knowledge, and timely agreement with the parties in both of the examples given. Also assisted the Client in ensuring value for money. There were no surprises for the city or the client because of our ability to produce accurate estimates.